

Q3 FY25 Financial Reconciliations

Explanation of Non-GAAP Financial Measures

The Company reports its financial results in accordance with generally accepted accounting principles in the U.S. (GAAP). However, management believes that certain non-GAAP financial measures may provide users of this financial information additional meaningful comparisons between current results and results in prior operating periods and between results in prior periods and expectations for future periods. Management believes that these non-GAAP financial measures can provide additional meaningful reflection of underlying trends of the business because they provide a comparison of historical information that excludes certain items that affect overall comparability. Non-GAAP financial measures used in these tables include adjusted net sales, adjusted pretax profit margin, adjusted diluted earnings per share (EPS), adjusted gross margin, adjusted selling, general and administrative expenses, segment sales, and pretax profit margin on a constant currency basis, and consolidated inventory on a per store basis, on a constant currency basis. The Company uses these non-GAAP financial measures in making financial, operating and planning decisions and in evaluating the Company's performance, including relative to others in the market. Management also uses these non-GAAP measures to consider underlying trends of the Company's business, and believes presenting these measures also provides information to investors and others for understanding and evaluating trends in the Company's operating results or measuring performance in the same manner as the Company's management. Non-GAAP financial measures should be considered in addition to, and not as an alternative for, the Company's reported results prepared in accordance with GAAP. The use of these non-GAAP financial measures may differ from similar measures reported by other companies and may not be comparable to other similarly titled measures.

Cautionary Note Regarding Forward-looking Statements

These tables contain forward-looking statements, including the Company's full year Fiscal 2025 outlook and fourth quarter Fiscal 2025 outlook. Each forward-looking statement contained within these tables is inherently subject to risks, uncertainties and potentially inaccurate assumptions that could cause actual results to differ materially from those expressed or implied by such statement. We cannot guarantee that the results and other expectations expressed, anticipated or implied in any forward-looking statement will be realized. Applicable risks and uncertainties include, among others, execution of buying strategy and inventory management; customer trends and preferences; competition; various marketing efforts; operational and business expansion; management of large size and scale; merchandise sourcing and transport; data security and maintenance and development of information technology systems; labor costs and workforce challenges; personnel recruitment, training and retention; corporate and retail banner reputation; evolving corporate governance and public disclosure regulations and expectations with respect to environmental, social and governance matters; expanding international operations; fluctuations in quarterly operating results and market expectations; inventory or asset loss; cash flow; mergers, acquisitions, or business investments and divestitures, closings or business consolidations; real estate activities; economic conditions and consumer spending; market instability; severe weather, serious disruptions or catastrophic events; disproportionate impact of disruptions during this fiscal year; commodity availability and pricing; fluctuations in currency exchange rates; compliance with laws, regulations and orders and changes in laws, regulations and applicable accounting standards; outcomes of litigation, legal proceedings and other legal or regulatory matters; quality, safety and other issues with our merchandise; tax matters; and other factors set forth under Item 1A of our most recent Annual Report on Form 10-K, as well as other information we file with the Securities and Exchange Commission ("SEC"). We caution investors, potential investors and others not to place considerable reliance on the forward-looking statements contained in these tables. You are encouraged to read any further disclosures we may make in our future reports to the SEC, available at www.sec.gov, on our website, or otherwise. Our forward-looking statements in these tables speak only as of the date hereof, and we undertake no obligation to update or revise any of these statements, even if experience or future changes make it clear that any projected results expressed or implied in such statements will not be realized. Our business is subject to substantial risks and uncertainties, including those referenced above. Investors, potential investors, and others should give careful consideration to these risks and uncertainties.

Table 1: Reconciliations of Full-Year FY24 and Full-Year FY25 Estimated Guidance

	Full-Year FY24	FY	
		Full-Year FY25 Guidance	
		Low	High
Net sales⁽¹⁾	\$54.2	\$55.9	\$56.1
<i>Y/Y gross sales growth</i>		3%	4%
<u>Adjustments for items impacting comparability</u>			
<i>Impact of 53rd week⁽¹⁾⁽²⁾</i>	<i>\$(0.9)</i>	<i>\$—</i>	<i>\$—</i>
Adjusted net sales⁽¹⁾	<u>\$53.3</u>	<u>\$55.9</u>	<u>\$56.1</u>
<i>Adjusted Y/Y net sales growth</i>		5%	5%
Gross margin	30.0%	30.3%	30.3%
<i>Y/Y gross margin growth</i>		0.3%	0.3%
<u>Adjustments for items impacting comparability</u>			
<i>Impact of 53rd week</i>	<i>(0.1)%</i>	<i>—%</i>	<i>—%</i>
Adjusted gross margin	<u>29.9%</u>	<u>30.3%</u>	<u>30.3%</u>
<i>Adjusted Y/Y gross margin growth</i>		0.4%	0.4%
Selling, general, and administrative expense	19.3%	19.3%	19.3%
<i>Y/Y selling, general, and administrative expense growth</i>		0.0%	0.0%
<u>Adjustments for items impacting comparability</u>			
<i>Impact of 53rd week</i>	<i>0.0%</i>	<i>—%</i>	<i>—%</i>
Adjusted selling, general, and administrative expense	<u>19.3%</u>	<u>19.3%</u>	<u>19.3%</u>
<i>Adjusted Y/Y selling, general, and administrative expense growth</i>		0.0%	0.0%
Consolidated pretax profit margin	11.0%	11.3%	11.3%
<i>Y/Y consolidated pretax profit margin growth</i>		0.3%	0.3%
<u>Adjustments for items impacting comparability</u>			
<i>Impact of 53rd week</i>	<i>(0.1)%</i>	<i>—%</i>	<i>—%</i>
Adjusted consolidated pretax profit margin	<u>10.9%</u>	<u>11.3%</u>	<u>11.3%</u>
<i>Adjusted Y/Y consolidated pretax profit margin growth</i>		0.4%	0.4%
Diluted earnings per share	\$3.86	\$4.15	\$4.17
<i>Y/Y diluted earnings per share growth</i>		8%	8%
<u>Adjustments for items impacting comparability</u>			
<i>Impact of 53rd week</i>	<i>\$(0.10)</i>	<i>\$—</i>	<i>\$—</i>
Adjusted diluted earnings per share	<u>\$3.76</u>	<u>\$4.15</u>	<u>\$4.17</u>
<i>Adjusted Y/Y diluted earnings per share growth</i>		10%	11%

⁽¹⁾ Sales figures presented in billions.

⁽²⁾ The estimated segment impact of the 53rd week of FY24 is Marmaxx: \$0.5; HomeGoods: \$0.2; TJX Canada: \$0.1; TJX International: \$0.1.

Table 2: Reconciliations of Q4 FY24 and Q4 FY25 Estimated Guidance

	Q4		
	<u>Q4 FY24</u>	Q4 FY25 Guidance	
		<u>Low</u>	<u>High</u>
Net sales⁽¹⁾	\$16.4	\$15.9	\$16.1
<i>Y/Y gross sales growth</i>		(3)%	(2)%
<u>Adjustments for items impacting comparability</u>			
<i>Impact of 14th week⁽¹⁾⁽²⁾</i>	\$(0.9)	\$—	\$—
Adjusted net sales⁽¹⁾	<u>\$15.5</u>	<u>\$15.9</u>	<u>\$16.1</u>
<i>Adjusted Y/Y net sales growth</i>		3%	4%
Gross margin	29.8%	29.4%	29.5%
<i>Y/Y gross margin growth</i>		(0.4)%	(0.3)%
<u>Adjustments for items impacting comparability</u>			
<i>Impact of 14th week</i>	(0.3)%	—%	—%
Adjusted gross margin	<u>29.5%</u>	<u>29.4%</u>	<u>29.5%</u>
<i>Adjusted Y/Y gross margin growth</i>		(0.1)%	—%
Selling, general, and administrative expense	18.9%	18.8%	18.8%
<i>Y/Y selling, general, and administrative expense growth</i>		(0.1)%	(0.1)%
<u>Adjustments for items impacting comparability</u>			
<i>Impact of 14th week</i>	0.0%	—%	—%
Adjusted selling, general, and administrative expense	<u>18.9%</u>	<u>18.8%</u>	<u>18.8%</u>
<i>Adjusted Y/Y selling, general, and administrative expense growth</i>		(0.1)%	(0.1)%
Consolidated pretax profit margin	11.2%	10.8%	10.9%
<i>Y/Y consolidated pretax profit margin growth</i>		(0.4)%	(0.3)%
<u>Adjustments for items impacting comparability</u>			
<i>Impact of 14th week</i>	(0.3)%	—%	—%
Adjusted consolidated pretax profit margin	<u>10.9%</u>	<u>10.8%</u>	<u>10.9%</u>
<i>Adjusted Y/Y consolidated pretax profit margin growth</i>		(0.1)%	—%
Diluted earnings per share	\$1.22	\$1.12	\$1.14
<i>Y/Y diluted earnings per share growth</i>		(8)%	(7)%
<u>Adjustments for items impacting comparability</u>			
<i>Impact of 14th week</i>	\$(0.10)	\$—	\$—
Adjusted diluted earnings per share	<u>\$1.12</u>	<u>\$1.12</u>	<u>\$1.14</u>
<i>Adjusted Y/Y diluted earnings per share growth</i>		—%	2%

⁽¹⁾ Sales figures presented in billions.

⁽²⁾ The estimated segment impact of the 14th week of FY24 is Marmaxx: \$0.5; HomeGoods: \$0.2; TJX Canada: \$0.1; TJX International: \$0.1.

Table 3: Reconciliations of Segment Sales and Pretax Profit Margin on Constant Currency Basis⁽¹⁾

Q3 FY25 Actual:	Total TJX	Marmaxx⁽²⁾	HomeGoods⁽³⁾	TJX Canada⁽⁴⁾	TJX International⁽⁵⁾
Net sales growth	6.0%	4.1%	6.7%	4.9%	15.6%
<i>Impact of constant currency⁽¹⁾</i>	(0.5)%	—	—	0.7%	(4.9)%
Net sales growth on a constant currency basis ⁽¹⁾	5.5%	4.1%	6.7%	5.6%	10.7%
Pretax profit margin	12.3%	14.3%	12.3%	15.1%	7.3%
<i>Impact of constant currency⁽¹⁾</i>	(0.0)%	—	—	0.1%	(0.1)%
Pretax profit margin on a constant currency basis ⁽¹⁾	12.3%	14.3%	12.3%	15.2%	7.2%
First Nine Months FY25 Actual:	Total TJX	Marmaxx⁽²⁾	HomeGoods⁽³⁾	TJX Canada⁽⁴⁾	TJX International⁽⁵⁾
Net sales growth	5.8%	5.4%	5.7%	4.5%	9.3%
<i>Impact of constant currency⁽¹⁾</i>	(0.1)%	—	—	1.3%	(2.4)%
Net sales growth on a constant currency basis ⁽¹⁾	5.7%	5.4%	5.7%	5.8%	6.9%
Pretax profit margin	11.5%	14.2%	10.4%	14.3%	5.3%
<i>Impact of constant currency⁽¹⁾</i>	(0.1)%	—	—	0.0%	(0.1)%
Pretax profit margin on a constant currency basis ⁽¹⁾	11.4%	14.2%	10.4%	14.3%	5.2%

⁽¹⁾ Changes in foreign currency exchange rates affect the translation of sales and earnings of the Company's international businesses into U.S. dollars for financial reporting purposes. Changes in currency exchange rates can have a material effect on the magnitude of these translations and adjustments when there is significant volatility in currency exchange rates. Given the global operations of the Company, to facilitate comparability, the Company has provided net sales growth and pretax profit margin on a constant currency basis, which assumes a constant exchange rate between periods for translation based on the rate in effect for the prior period.

⁽²⁾ Includes TJ Maxx, Marshalls, and Sierra stores as well as their e-commerce sites.

⁽³⁾ Includes HomeGoods and Homesense stores (and homegoods.com for FY24 only).

⁽⁴⁾ TJX Canada includes the Winners, HomeSense, and Marshalls Canada stores.

⁽⁵⁾ Includes TK Maxx and Homesense stores, as well as our TK Maxx e-commerce sites in Europe.

Table 4: Reconciliation of FX Impact on Inventory⁽¹⁾

<u>Q3 FY25 Actual:</u>	<u>Percent change vs. Q3 FY24</u>
Consolidated inventory on a per store basis	(2)%
<i>Impact of foreign currency⁽²⁾</i>	(0)%
Consolidated inventory on a per store basis, on a constant currency basis ⁽²⁾	(2)%

⁽¹⁾ Consolidated inventories on a per store basis, including distribution centers, but excluding inventory in transit, the Company's e-commerce sites, and Sierra stores.

⁽²⁾ Changes in foreign currency exchange rates affect the translation of sales and earnings of the Company's international businesses into U.S. dollars for financial reporting purposes. Changes in currency exchange rates can have a material effect on the magnitude of these translations and adjustments when there is significant volatility in currency exchange rates. Given the global operations of the Company, to facilitate comparability, the Company has provided inventory on a constant currency basis, which assumes a constant exchange rate between periods for translation based on the rate in effect for the prior period.