

Q4 and Full-Year FY25 Financial Reconciliations

Explanation of Non-GAAP Financial Measures

The Company reports its financial results in accordance with generally accepted accounting principles in the U.S. (GAAP). However, management believes that certain non-GAAP financial measures may provide users of this financial information additional meaningful comparisons between current results and results in prior operating periods and between results in prior periods and expectations for future periods. Management believes that these non-GAAP financial measures can provide additional meaningful reflection of underlying trends of the business because they provide a comparison of historical information that excludes certain items that affect overall comparability. Non-GAAP financial measures used in these tables include adjusted net sales, adjusted pretax profit margin, adjusted diluted earnings per share (EPS), adjusted gross margin, adjusted selling, general and administrative expenses, net sales growth, and pretax profit margin on a constant currency basis, adjusted net sales growth on a constant currency basis, and consolidated inventory on a per store basis, on a constant currency basis. The Company uses these non-GAAP financial measures in making financial, operating and planning decisions and in evaluating the Company's performance, including relative to others in the market. Management also uses these non-GAAP measures to consider underlying trends of the Company's business, and believes presenting these measures also provides information to investors and others for understanding and evaluating trends in the Company's operating results or measuring performance in the same manner as the Company's management. Non-GAAP financial measures should be considered in addition to, and not as an alternative for, the Company's reported results prepared in accordance with GAAP. The use of these non-GAAP financial measures may differ from similar measures reported by other companies and may not be comparable to other similarly titled measures.

Table 1: Reconciliations of Full-Year FY24 and Full-Year FY25⁽¹⁾

	FY	
	Full-Year FY24	Full-Year FY25
Net sales⁽²⁾	\$54.2	\$56.4
<i>Y/Y net sales growth</i>		4%
<u>Adjustments for items impacting comparability</u>		
<i>Impact of 53rd week⁽²⁾⁽³⁾</i>	\$(0.9)	\$—
Adjusted net sales⁽²⁾	\$53.3	\$56.4
<i>Adjusted Y/Y net sales growth</i>		6%
Gross margin	30.0%	30.6%
<i>Y/Y gross margin growth</i>		0.6%
<u>Adjustments for items impacting comparability</u>		
<i>Impact of 53rd week</i>	(0.1)%	—%
Adjusted gross margin	29.9%	30.6%
<i>Adjusted Y/Y gross margin growth</i>		0.7%
Selling, general, and administrative expense	19.3%	19.4%
<i>Y/Y selling, general, and administrative expense growth</i>		0.1%
<u>Adjustments for items impacting comparability</u>		
<i>Impact of 53rd week</i>	0.0%	—%
Adjusted selling, general, and administrative expense	19.3%	19.4%
<i>Adjusted Y/Y selling, general, and administrative expense growth</i>		0.1%
Consolidated pretax profit margin	11.0%	11.5%
<i>Y/Y consolidated pretax profit margin growth</i>		0.5%
<u>Adjustments for items impacting comparability</u>		
<i>Impact of 53rd week</i>	(0.1)%	—%
Adjusted consolidated pretax profit margin	10.9%	11.5%
<i>Adjusted Y/Y consolidated pretax profit margin growth</i>		0.6%
Diluted earnings per share	\$3.86	\$4.26
<i>Y/Y diluted earnings per share growth</i>		10%
<u>Adjustments for items impacting comparability</u>		
<i>Impact of 53rd week</i>	\$(0.10)	\$—
Adjusted diluted earnings per share	\$3.76	\$4.26
<i>Adjusted Y/Y diluted earnings per share growth</i>		13%

⁽¹⁾ All year-over-year (Y/Y) growth percentages are calculated based on rounded millions.

⁽²⁾ Sales figures presented in billions.

⁽³⁾ The estimated segment impact of the 53rd week of FY24 is Marmaxx: \$0.5; HomeGoods: \$0.2; TJX Canada: \$0.1; TJX International: \$0.1.

Table 2: Reconciliations of Q4 FY24 and Q4 FY25⁽¹⁾

	Q4	
	<u>Q4 FY24</u>	<u>Q4 FY25</u>
Net sales⁽²⁾	\$16.4	\$16.4
<i>Y/Y net sales growth</i>		<i>(0)%</i>
<u>Adjustments for items impacting comparability</u>		
<i>Impact of 14th week⁽²⁾⁽³⁾</i>	<i>\$(0.9)</i>	<i>\$—</i>
Adjusted net sales⁽²⁾	<u>\$15.5</u>	<u>\$16.4</u>
<i>Adjusted Y/Y net sales growth</i>		<i>5%</i>
Gross margin	29.8%	30.5%
<i>Y/Y gross margin growth</i>		<i>0.7%</i>
<u>Adjustments for items impacting comparability</u>		
<i>Impact of 14th week</i>	<i>(0.3)%</i>	<i>—%</i>
Adjusted gross margin	<u>29.5%</u>	<u>30.5%</u>
<i>Adjusted Y/Y gross margin growth</i>		<i>1.0%</i>
Selling, general, and administrative expense	18.9%	19.2%
<i>Y/Y selling, general, and administrative expense growth</i>		<i>0.3%</i>
<u>Adjustments for items impacting comparability</u>		
<i>Impact of 14th week</i>	<i>0.0%</i>	<i>—%</i>
Adjusted selling, general, and administrative expense	<u>18.9%</u>	<u>19.2%</u>
<i>Adjusted Y/Y selling, general, and administrative expense growth</i>		<i>0.3%</i>
Consolidated pretax profit margin	11.2%	11.6%
<i>Y/Y consolidated pretax profit margin growth</i>		<i>0.4%</i>
<u>Adjustments for items impacting comparability</u>		
<i>Impact of 14th week</i>	<i>(0.3)%</i>	<i>—%</i>
Adjusted consolidated pretax profit margin	<u>10.9%</u>	<u>11.6%</u>
<i>Adjusted Y/Y consolidated pretax profit margin growth</i>		<i>0.7%</i>
Diluted earnings per share	\$1.22	\$1.23
<i>Y/Y diluted earnings per share growth</i>		<i>1%</i>
<u>Adjustments for items impacting comparability</u>		
<i>Impact of 14th week</i>	<i>\$(0.10)</i>	<i>\$—</i>
Adjusted diluted earnings per share	<u>\$1.12</u>	<u>\$1.23</u>
<i>Adjusted Y/Y diluted earnings per share growth</i>		<i>10%</i>

⁽¹⁾ All year-over-year (Y/Y) growth percentages are calculated based on rounded millions.

⁽²⁾ Sales figures presented in billions.

⁽³⁾ The estimated segment impact of the 14th week of FY24 is Marmaxx: \$0.5; HomeGoods: \$0.2; TJX Canada: \$0.1; TJX International: \$0.1.

Table 3: Reconciliations of Sales Growth and Pretax Profit Margin⁽¹⁾

Q4 FY25:	Total TJX	Marmaxx⁽²⁾	HomeGoods⁽³⁾	TJX Canada⁽⁴⁾	TJX International⁽⁵⁾
Y/Y net sales growth	(0.4)%	(0.7)%	1.6%	(1.2)%	(1.1)%
<i>Impact of constant currency⁽¹⁾</i>	0.6%	—%	—%	4.7%	1.4%
Y/Y net sales growth on a constant currency basis ⁽¹⁾	0.2%	(0.7)%	1.6%	3.5%	0.3%
<i>Impact of 14th week⁽⁶⁾</i>	5.7%	5.6%	6.6%	6.2%	4.9%
Y/Y adjusted net sales growth on a constant currency basis ⁽¹⁾	5.9%	4.9%	8.2%	9.7%	5.2%
Pretax profit margin	11.6%	14.0%	12.0%	11.7%	7.3%
<i>Impact of constant currency⁽¹⁾</i>	(0.1)%	—%	—%	(0.1)%	(0.1)%
Pretax profit margin on a constant currency basis ⁽¹⁾	11.5%	14.0%	12.0%	11.6%	7.2%
Full Year FY25:	Total TJX	Marmaxx⁽²⁾	HomeGoods⁽³⁾	TJX Canada⁽⁴⁾	TJX International^{(5) (7)}
Y/Y net sales growth	4.0%	3.6%	4.4%	2.8%	6.1%
<i>Impact of constant currency⁽¹⁾</i>	0.0%	—%	—%	2.3%	(1.2)%
Y/Y net sales growth on a constant currency basis ⁽¹⁾	4.0%	3.6%	4.4%	5.1%	4.9%
<i>Impact of 53rd week⁽⁶⁾</i>	1.7%	1.6%	2.0%	1.8%	1.5%
Y/Y adjusted net sales growth on a constant currency basis ⁽¹⁾	5.7%	5.2%	6.4%	6.9%	6.4%
Pretax profit margin	11.5%	14.1%	10.9%	13.5%	5.9%
<i>Impact of constant currency⁽¹⁾</i>	(0.0)%	—%	—%	(0.0)%	(0.1)%
Pretax profit margin on a constant currency basis ⁽¹⁾	11.5%	14.1%	10.9%	13.5%	5.8%

⁽¹⁾ Changes in foreign currency exchange rates affect the translation of sales and earnings of the Company's international businesses into U.S. dollars for financial reporting purposes. Changes in currency exchange rates can have a material effect on the magnitude of these translations and adjustments when there is significant volatility in currency exchange rates. Given the global operations of the Company, to facilitate comparability, the Company has provided net sales growth and pretax profit margin on a constant currency basis, which assumes a constant exchange rate between periods for translation based on the rate in effect for the prior period.

⁽²⁾ Includes TJ Maxx, Marshalls, and Sierra stores as well as their e-commerce sites.

⁽³⁾ Includes HomeGoods and Homesense stores (and homegoods.com for FY24 only).

⁽⁴⁾ TJX Canada includes the Winners, HomeSense, and Marshalls Canada stores.

⁽⁵⁾ Includes TK Maxx and Homesense stores, as well as our TK Maxx e-commerce sites in Europe.

⁽⁶⁾ FY24 includes a 14th week in Q4 and 53rd week in the full year.

⁽⁷⁾ The initial posting of these reconciliations contained a computational error for the full year impact of 53rd week and y/y adjusted net sales growth on a constant currency basis for TJX International. The correct numbers for those metrics, as shown above, are 1.5% for the impact of 53rd week and 6.4% for the y/y adjusted net sales growth on a constant currency basis for full year fiscal 2025.

Table 4: Reconciliation of FX Impact on Inventory

<u>Q4 FY25 Actual:</u>	<u>Percent change vs. Q4 FY24</u>
Consolidated inventory on a per store basis ⁽¹⁾	1%
<i>Impact of foreign currency⁽²⁾</i>	<i>(0)%</i>
Consolidated inventory on a per store basis, on a constant currency basis ⁽¹⁾⁽²⁾	1%

⁽¹⁾ Consolidated inventories on a per store basis, including distribution centers, but excluding inventory in transit, the Company's e-commerce sites, and Sierra stores.

⁽²⁾ Changes in foreign currency exchange rates affect the translation of sales and earnings of the Company's international businesses into U.S. dollars for financial reporting purposes. Changes in currency exchange rates can have a material effect on the magnitude of these translations and adjustments when there is significant volatility in currency exchange rates. Given the global operations of the Company, to facilitate comparability, the Company has provided inventory on a constant currency basis, which assumes a constant exchange rate between periods for translation based on the rate in effect for the prior period.